## <u>Charlton Athletic Fans' Forum – Wednesday, 25<sup>th</sup> September 2019</u>

Fans: AD – Alan Dryland – German Addicks, IW – Ian Wallis – Bromley Addicks, CL – Christine Lawrie – Reminiscence Group, RW – Richard Wiseman – Charlton Athletic Supporters Trust, LH – Les Herbert – Maidstone and the Weald, RH – Rob Harris – Proud Valiants, PS – Peter Smith – East Kent Addicks, BR – Barnie Razzell – City Addicks, DW – David Wood – West Country

**Club:** LDT – Lieven de Turck, TK – Tony Keohane, RP – Ravi Patel, KC – Katie Cowling, TR – Tom Rubashow

**Additional:** DD – David Day – Creative, SA – Steve Adamson – Charlton Athletic Women **Apologies:** Sharron Sherress – Valley Gold, Tony Farrell – CADSA, John Perkins – Valley Away

Topic	Raised by
Fans' Forum Objectives and Terms of Reference	Club
TR referenced that talks about an independent chair for the meeting had been	
raised at the last Fans' Forum. He said it had since been discussed both internally	
and with individual fans that improvements can be made to the Fans' Forum	
structure. Areas for discussion that have been highlighted by fans:	
Representation of fans	
Diversity of the Fans' Forum	
Chairperson	
Publication of meeting notes	
Role of the Fans' Forum/Terms of reference	
The club will look at a restructure of the Forum but want to get it right. The club will	
canvass opinion of those within the current Fans' Forum and the wider fanbase	
AD said he felt a restructure should be accelerated with the aim to be in place as	
soon as possible	
Charlton Athletic Women's Team	Charlton
The Women's team promoted their game at The Valley in early October. Click here	Athletic
to get your tickets to upcoming Charlton Athletic Women's team games	Women
Performance of new caterers (Creative)	AD, PS and
AD said he wasn't impressed with the new caterers in terms of service and price of	IW
produce. He asked what Creative are doing about it	
PS also queried quality of the food and price of the food	
DD said the price of some products has gone up and that some others have gone	
down. He said the price of pints has gone up but is still under and in-line with a lot of	
other nearby London clubs	
DD said Creative are investing in the quality of the service. E.g. improving the beer	
quality which had previously been a little flat, particularly in the Fans' Bar	
AD asked how Creative were finding their first step working in stadiums. DD said	
Creative have a number of senior staff who have a lot of experience working in	
stadiums, he said the company also does other events where they are servicing	
hundreds of thousands of people a day. He said the service speed and transactions is	
well regarded	
DD said some of the produce has increased in price because the quality of the	
product has increased, for example the pies and the locally sourced burgers	
IW said he didn't have any complaints about the food but did about the bar staff in	
the Fans' Bar	
DD said it is not the first time the issue has been brought up and there have been a	
few issues in the Fans' Bar. DD said a new, improved till system has been brought in	
which has made things quicker for the most part but has taken some time for some	
staff to adapt to. DD said there are agency staff used and they keep a list of people	

that don't get invited back, he said they are recruiting more people. He said the staff and managers are fantastic and they are bringing in some really good people. He said fans will start seeing the same faces in the Fans' Bar DD said the new till system is having a big impact. He said it has only been in a few games and has provided a big uplift in terms of transaction speed RH asked why they ran out of beer at the Birmingham game in the Covered End Upper. DD said there were issues in the Covered End Upper but it shouldn't be an issue going forward RH said he really likes the new Apple pay option and said it needs to be signposted to stop people queuing up in the wrong area BR asked about a shorter pipe run. DD said it is what it is but Heineken are investing in some new kit, so there are new Heineken taps in the Covered End BR asked if the real ale bar was coming back. DD said they are looking at doing something but aren't sure what it is yet. He said for the moment they are focussed on making sure everything already in place is up to standard RP said with new caterers coming in, there are going to be teething problems and learnings in all areas. He said he sits down pre and post-match with Creative to continue to improve the service PS said he had a specific query around an individual's food at a recent game and he would pick-up with DD PS asked to ensure that experienced staff are cooking the food on matchdays. DD said that Creative have very stringent due diligence checks in place from delivery, through to storage, to cooking. He said everything they do is documented and recorded and that their Health & Safety Compliance Manager is at The Valley for most games. He said every chef has to have a certain level of food qualification Ticket office opening hours CL CL asked why there is a reduction in the ticket office opening hours KC said they tracked and monitored the ticket office over the last six-to-twelve months in terms of phone calls received and fans turning up in person. She said they found with so many more people purchasing online there are fewer and fewer people purchasing in-person or on the phone She said the tracking highlighted timings when calls and in-person purchases were particularly low and the ticket office hours were adjusted accordingly She said it is still important to cater for people purchasing in-person and on the phone which is why it is still open for much of the week. The ticket office opening hours can be viewed here TK said the ticket office closing mean the staffing resource could be re-allocated to make it more efficient. He said they aren't cutting back in staff but are using the time to make the service better. He said in the past staff would be sitting, waiting by a window CL said someone needs to stick up for the OAPs without computers and printers KC said the ticket office is still open throughout much of the week and that in her experience the older fans tend to purchase their tickets at the ticket office on a Friday before a game CL said the Reminiscence group meet on a Thursday and some had mentioned they'd like the ticket office open on that day Senior management attendance at Fans' Forum RW RW said it is advertised that Fans' Forum meetings will be attended by senior management and that wasn't the case at the last meeting but added there were plenty in attendance at this meeting. He asked that it be remembered that this is what "structured dialogue" as mandated by the EFL is all about

	1
Centenary celebrations	CL
CL wanted to congratulate the club on the matchday programme for the centenary	
game which the Reminiscence Group thought was very good. IW agreed	
RW asked about the centenary gates. RP said a centenary dinner is on sale. He said	
the 60s and 70s night had sold out and that almost every month there is an event	
scheduled with some of the funds going to the Community Trust and some of the	
funds going towards the gates	
Ticketing survey	RW
RW talked through the results of the ticketing survey which can be found <u>here</u>	
KC said she was pleased with the positivity around the system and that hopefully	
working with the fans the service will continue to improve	
AA talked through upcoming ticketing marketing plans including the club's social	
media spend, the clubs email distribution and text message campaigns	
AA said more than 78% of tickets outside of matchday have been purchased online,	
with more recent games trending over 80%. Last season the average was 57.4%	
TK said of data captured from season ticket holders, the average age last year was	
53. He said this year the average age is 41	
IW and AD praised the current ticketing staff	
Concession controls	Club
TK said the club installed a new ticket monitoring system in the summer, so that	
when someone comes through the turnstile, a light system will highlight concession	
tickets	
TK said the purchasing patterns around U11 tickets was extremely high and didn't	
match other purchasing patterns. He said the club began tracking it and identified	
adults purchasing as U11s	
TK said as fans had been asking about it, he wanted to know if there were any	
questions	
PS said there had been some complaints about fans having to re-submit concession	
information	
KC said the change from the old ticketing system to the new ticketing system meant	
concession information wasn't able to be transferred which is why some fans had to	
re-submit. She said given the improved system it won't happen again	
BR asked how the club was able to track the trend	
TK said the club had tracked over a long period of time, as a decrease in average	
spend was seen. They looked at various options and one option identified was adults	
purchasing as U11s, which is why the club then looked into it	
(Post meeting note: Based on ticketing data, estimates suggest that on average	
more than 180 tickets each game are now being purchased as adult tickets that were	
previously purchased as U11s tickets following the implementation of the controls)	
RH said the club have strict rules on disability. He said the clubs need to think about	
what is and isn't a disability	
KC said these are the sort of topics the club look at in the summer. She said the club	
are in line with every other club. She said she'd picked up with the club's disability	
liaison office	
Safe standing at The Valley	RW
The Supporters Trust ran a survey a few years ago showing a high level of support	
for safe standing but also a need for more knowledge	
RW said a roadshow was planned but cancelled when Katrien Meire resigned	
RW said he believes there is a gradual shift towards safe standing and that the club	
and Trust will meet with safe standing experts	
and must will meet with safe standing experts	

RW explained the Premier League had brought in an away ticket pricing cap of £30	
and there had been movements to bring in a similar cap in the Championship	
RW said he had a useful meeting with TK and AA and then the Football Supporters	
Association to learn more about it	
RW said it is complicated with concessions etc and he added that ticket income is a	
higher percentage of total income in the Championship than in the Premier League	
RW said Leeds' cheapest ticket for away fans appears to be £37, while Sheffield	
Wednesday's most expensive games is £42. He said Bristol City charge £15 for some	
games and Reading is £20 for all away tickets	
RW said rather than a cap coming in to play, clubs are encouraged to adapt	
reciprocal arrangements. So that if Charlton fans only pay £20 for an away game, it	
wouldn't be unreasonable that Charlton offer the same option to away fans at The	
Valley  RW said the Supporters Trust will continue to look to work with the club on this	
RW said the Supporters Trust will continue to look to work with the club on this	
topic and will propose a reciprocal arrangement for the Reading game next April	DC
Position of stewards during games  PS said stewards beloing late arrivers to their seats, sometimes stand in front of	PS
PS said stewards helping late arrivers to their seats, sometimes stand in front of fans. He said it was noticeable at the Nottingham Forest game (on a Wednesday	
evening)	
TK took note of location and said it would be felt back to stewards	
Valley Pass	TR
LH said you can't hear the questions on Lee Bowyer's press conferences	110
TR said the club are aware of the issue and looking at what can be done around it	
Supporters Survey	TR
RW said there had been an EFL Supporters Survey in January and asked if the club	110
had feedback	
TR had the full booklet, which is quite general and can be shared with fans that want	
to see it	
TR said the club also had a separate club specific slide which included:	
Highest rated areas (from last season)	
Safety in stadium	
Ease of ticket purchase	
Atmosphere inside the stadium	
Lowest rated elements (from last season)	
Price of food and drink	
Quality of food and drink	
RW to meet with club to go through survey	
Network Rail line closures	CL
CL asked for more information to be made available to supporters after issues	
around a recent game	
TK said any maintenance work on the lines is normally planned well in advance long	
before the fixtures come out	
TK said there is a TFL representative on the club's Safety Advisory Committee. He	
said the club will follow-up about getting more real-time information that can be	
communicated	
TR said the club would look at options for including on their communication	
channels	
AD said it also worth speaking to away clubs so they are aware of potential transport	
problems	
Reporting abuse on a matchday	Club

TK said the club are looking at their processes around reporting abuse on a	
matchday	
RH said no club is doing this perfectly because there is no one simple answer for	
example, some fans don't feel comfortable reporting abuse to a steward	
RH said Charlton is one of the better clubs. He said he meets other teams'	
supporters who seem to experience worse but that work is still needed at Charlton	
AD said he'd like to see the Covered End Upper stop singing "the Adams family", he	
said it's an embarrassment. PS said this is why he doesn't bring his grand-daughters	
to a game	
It was agreed that a well-publicised number which supporters could text to report	
abuse during a game would be a good idea	
LH said there is a certain amount of lad culture which you always get at football	
matches, you may well do more harm trying to ban certain songs	
RH said the "Oh South London" song is offensive	
RH said by educating and explaining things can change	
Management team/player contracts	CL
CL said Lee Bowyer and his management team and possibly some of the players	
should be given longer contracts	
LDT said the owner is aware of the contract situation of Lee Bowyer and the rest of	
the management team. He said the owner is very happy with Bowyer and the	
management team. He said it is something that will be looked at as the season	
progresses	
LDT gave the example of appointing Steve Gallen as a director because of the	
positive impact he's had on the club in the last few years. LDT said he will make it	
clear to Roland Duchatelet that it is a concern of the fans	
CL asked if they'll wait until the end of the season as they did last year as they fear	
Bowyer will be gone by then. LDT said that will not be the case this season	
RW said any new owner would be mad to replace the current management team	
and therefore, if they were under longer contracts, he didn't believe it would be an	
obstacle to sell the club	
IW said that, if LB left the club, he would inevitably be moving up and that a longer	
term contract would at least protect the club in terms of compensation	
The fans attending the meeting unanimously agreed that the urgency of the	
situation should be stressed to the owner	
LDT said he would pass the message on to the owner	
Takeover update	
Click here to read the update	
Director attendance	BR
BR asked about director attendance at Fans' Forum meetings	
IW requested that the timing for the next meeting be scheduled around Steve	
Gallen's availability	
IW asked if Richard Murray was going to attend Fans' Forums	
TK said director attendance could potentially be captured in the aforementioned	
terms of reference. He said that Steve Gallen and Richard Murray could potentially	
alternate	
BR asked if the club were in breach of the EFL regulations by not having a CEO. LDT	
said there had not been any complaints or comments from the EFL about it. RW said	
when CAST met the EFL, they confirmed the club was complying with EFL regulations	
PA announcements	CL

CL said there had been complaints about being able to hear the pitchside announcer. AD said he hears the announcer only too clearly. IW said it seems worse	
in the West Stand	
TK said he'd look into it	
Proud Valiants	Club
TR said the Proud Valiants, Charlton's LGBTQI+ friendly fan group, won the Fans For	
Diversity award for League One last season	
Covered End signs	RW
RW asked why it said Covered End and not The Covered End	
IW said he would raise the point with the Centenary Committee	
RH asked where the fans flags would now go	
TK said the club will look into it	
Fans' Forum bank account	LH
IW to provide statement at next Fans' Forum meeting	
Player appearance requests	TR
TR said different fan groups get different players for different meetings	
TR said some fan groups are getting more players/coaches because they know who	
to contact	
TR said an option would be for the Fans' Forum to manage the distribution of the	
player appearance requests.	
Next meeting agreed for December 12 <sup>th</sup> 2019 (This has since been moved to	
December 9 <sup>th</sup> 2019)	